

# NATIONAL BROKERS LIMITED

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## TEA MARKET REPORT – Sale 37 held on Monday, 19<sup>th</sup> January, 2026

**CTC LEAF:** 49,930 packages of tea on offer met with an improved demand.

**BROKENs:** Well made good liquoring smaller Broken's were again a fairly strong market and prices were mostly firm. Larger Broken's met with a little less demand and prices eased slightly in line with quality. Medium and Plain varieties were a fairly good market and there were less withdrawals in these categories. BLF teas met with more demand and tended dearer.

**FANNINGS:** Well made good liquoring Fannings were again a strong market and were firm to occasionally dearer following competition. Medium and Plain varieties were also a good market and sold at around last levels. BLF teas met with more demand and tended dearer.

**DUST:** 11,629 packages of tea on offer met with good demand. Good liquoring Dusts sold well at around last levels. Their Mediums were slightly easier by Tk.3/- to Tk.5/- closely following quality. Plain/BLF Dusts met with less demand at easier rates and witnessed a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** There was a little more enquiry this week compared to last. Blenders continued to operate strongly with improved demand from the Loose tea buyers particularly for the best varieties.

Dusts sold well.

Our Catalogue: (Sale 37) Avg : Tk 260.10, Sold 81.77% , (Sale 36) Avg : Tk 260.94, Sold 80.67% .

### Quotations – This Week – (In Taka)

Broken's	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	270-280	265-272	Best	270-280	270-280	PD	265-310	258-325
Good	255-260	257-262	Good	260-265	260-265	RD	245-324	245-325
Medium	248-252	249-254	Medium	249-254	250-255	D	245-312	245-325
Plain	245-247	245-248	Plain	245-248	245-249	CD	245-336	245-325
BLF	240-250	238-248	BLF	240-250	240-249	BLF	246-253	245-260

Exchange Rates 19<sup>th</sup> January, 2026 Sterling Pound 161.6701 Dollar: Tk. 121.7000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Broken's	Zareen	GBOP	10	294/-	GT
Fannings	* Amrail	PF	60	288/-	Ispahani/Danish/AKT
Clonal Broken's	Kaiyacherra Dalu	GBOP(S)	20	345/-	TK
Clonal Fannings	Kaiyacherra Dalu	OF	20	312/-	AKT
PD/RD	* Amrail	RD	10	324/-	Meghna
Clonal PD/RD	Kedarpur	RD(BT1)	10	317/-	TK
D	* Amrail	D	20	312/-	TK/Meghna
Clonal D	Kedarpur	D(BT1)	10	322/-	TK
CD	* Amrail	CD	10	285/-	Rajdhani
Clonal CD	* Madhupur	CD(BT1)	5	336/-	Al-Amin

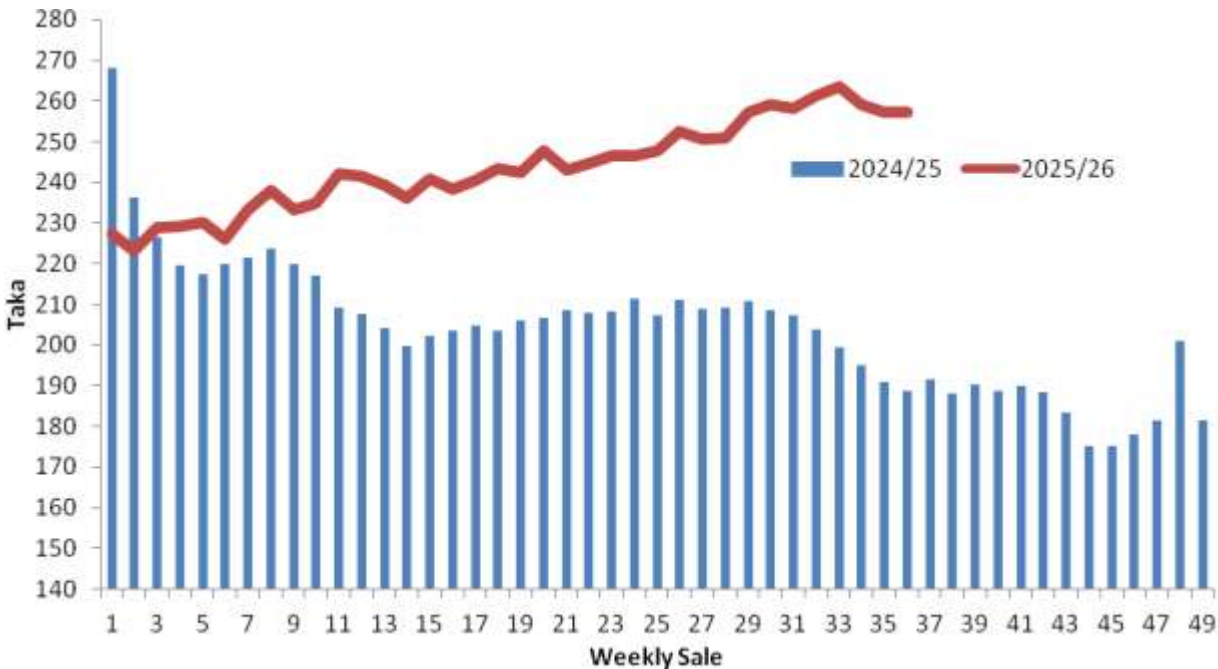
\* Above price(s) realised in our catalogue

### Offerings

This Sale (Sale 37)					Next Sale (Sale 38)			
Season 2025-26			Season 2024-25		Season 2025-26		Season 2024-25	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	49,930	2,491,507	65,755	3,281,174.5	46,608	2,325,739	63,400	3,163,660
Dust	11,629	580,287	14,144	705,785.6	10,590	528,441	13,057	651,544
Total	61,559	3,071,794	79,899	3,986,960.1	57,198	2,854,180	76,457	3,815,204

### Chittagong Auction Average - Sale 36

(Season 2025/26): Tk 257.33 & (Season 2024/25): Tk 188.84 (Season 2023/24) :Tk 142.98



Category	For the Sale				Up-to-Date Sale							
	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26		(+/-) Season 2024/25			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,571,374.8	189.46	1,787,958.2	254.17	55,199,607.0	77.5%	205.01	58,578,091.2	79.45%	244.28	3,378,484.2	39.27
CTC DUST	486,548.8	206.22	461,676.3	269.50	14,349,985.5	22.5%	221.34	15,385,910.4	20.28%	256.27	1,035,924.9	34.93
Sub-Total	2,057,923.6	193.42	2,249,634.5	257.32	69,549,592.5	99.9%	208.38	73,964,001.6	99.73%	246.77	4,414,409.1	38.39
Orthodox	-	-	-	-	337.3	0.0%	1,106.55	42.7	0.00%	556.21	-294.6	-550.34
Total	2,057,923.6	193.42	2,249,634.5	257.32	69,549,929.9	99.9%	208.38	73,964,044.4	99.73%	246.77	4,414,114.5	38.39
Green Tea	-	-	20.0	900.00	13,077.9	0.0%	661.44	26,775.5	0.00%	637.65	13,697.6	-23.79
Olong Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Yellow Tea	-	-	-	-	49.1	0.0%	1,228.71	-	0.00%	-	-49.1	-1,228.71
White Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Total	2,057,923.6	193.42	2,249,654.5	257.33	69,563,056.9	99.9%	208.47	73,990,819.9	99.74%	246.91	4,427,763.0	38.44
Other (s)	60,310.0	130.47	-	-	571,908.9	0.1%	126.48	1,479,414.9	0.26%	161.18	907,506.0	34.70
G.Total	2,118,233.6	191.63	2,249,654.5	257.33	70,134,965.8	100.0%	207.80	75,470,234.8	100%	245.23	5,335,269.0	37.43

Buyer Purchase Analysis												
Buyer	For the Sale				Up-to-Date Sale							
	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26		(+/-) Season 2024/25			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	-	-	14,235.5	0.02%	221.18	163,251.4	0.27%	118.25	149,015.9	-102.93
Internal	2,118,233.6	191.63	2,249,654.5	257.33	70,120,730.3	99.98%	207.80	75,306,983.4	99.73%	245.51	5,186,253.1	37.71
Grand Total	2,118,233.6	191.63	2,249,654.5	257.33	70,134,965.8	100%	207.80	75,470,234.8	100%	245.23	5,335,269.0	37.43

Crop of Major Tea Producing & Exporting Countries										
Country	Month	For the Month				Up to Month				
		2023	2024	2025	(+/-) 2024	2023	2024	2025	(+/-) 2024	
Bangladesh *	October	14.59	14.92	14.62	-0.3	83.58	76.68	75.53	-1.15	
North India	October	169.3	174.4	142.07	-32.3	981.3	923.4	938.9	15.47	
South India	October	19.0	24.2	19.86	-4.4	197.2	188.7	194.5	5.84	
All India	October	188.3	198.6	161.93	-36.7	1178.5	1112.1	1133.41	21.31	
Sri Lanka	October	23.0	21.5	21.78	0.3	216.40	217.71	220.97	3.26	
Kenya	September	48.30	42.41	42.51	0.1	412.2	445.17	401.68	-43.49	

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

COONOOR SALE 03- 17<sup>th</sup> JANUARY, 2026

CTC LEAF: Good Demand. This week saw a sale percentage of 81.84%(805390.56Kgs) on an offering of 984156.04Kg for the CTC leaf. Very limited offerings on the best & good teas which saw irregular and lower prices. Better medium & medium category larger broken sold irregular whilst medium and smaller Broken sold steadily, Fanning grade sold dearer by Rs 3 to 5 especially blacker sorts. The larger Broken in plainer types sold at last levels however, there were few out lots in this category. Other grades in these categories sold at steady prices. BUYING PATTERN: One of the major blenders reduced their off take this week, however along with the western India packer the other major blenders picked up 56.46% of the total CTC leaf sold. Up country, CIS, Russia and the middle east were fairly active. Iraqi exporter was very choosy.

CTC Leaf	Best(USC/kg)	Good(USC/kg)	Better Medium(USC/kg)	Med(USC/kg)	Plain(USC/kg)
Larger Brokens	NA	133-168	115-128	108-114	100-107
Medium Brokens	176-224	143-166	126-132	110-125	108-109
Smaller Brokens	186-223	144-166	128-142	114-127	110-112
Fannings	203	171-184	136-163	115-134	105-114

SILIGURI SALE 03- 14<sup>TH</sup> JANUARY, 2026

LEAF & DUST: Good demand.. Levels across all segments eased irregularly in line with quality. Few well made sorts fetched better enquiry at firm levels. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	276-375	276-375	254-320
Medium/ Better Medium	176-265	165-265	176-243
Common / BLF	110-165	110-154	116-165

MOMBASA SALE 02- 12<sup>th</sup> / 13<sup>th</sup> & 14<sup>th</sup> JANUARY, 2026

There was good general demand for the 131,795 packages (8,707,533.00 kilos) available in the market; 19.44% remained unsold.

CTC QUOTATIONS	BP1 – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	280 – 490	305 – 401	280 – 490	305 – 401
Good	262 – 316	305 – 342	262 – 316	305 – 342
Good Medium	225 – 290	300 – 320	225 – 290	300 – 320
Medium (KTDA)	165 – 205	220 – 284	165 – 205	220 – 284
Medium (Plantations)	168 – 204	201 – 246	168 – 204	201 – 246
Lower Medium	140 – 178	142 – 223	140 – 178	142 – 223
Plainer	098 – 152	094 – 155	098 – 152	094 – 155